

**TENDER REFERENCE: IDEM-001-25** 

## PROCUREMENT OF EYE TRACKER

## **CLARIFICATIONS**

1. Can you tell us more about the research that will be conducted with the eye tracker?

The eye tracker should be suitable for reading studies with small areas of interest (AoIs) below word-level. For the planned study, we will present sentences or small paragraphs in different conditions and compare the effect of these conditions on gaze-related measures. Specifications for the Eye Tracker and the software including the necessary output measures can be found on page 11 of the tender document.

2. DDP shipping and VAT payment. In several places throughout the tender it specifies that the terms of the order are to be incoterms Delivery Duty Paid (DDP). This necessarily includes VAT. However, we have no business presence in the EU to act as the importer of record under these terms, nor to pay the VAT directly to the Maltese authorities. Is it possible to make an offer with incoterms Delivered At Place (DAP) with the receiver paying the VAT to Maltese customs?

Yes, we accept Incoterms DAP instead of DDP for companies outside of the EU.

3. Shipping costs. There is no line item for shipping cost. Can we add a separate line item for the Incoterms DAP shipping costs?

Yes, please add another line item to the Financial Offer for shipping costs if Incoterms DAP is offered instead of DDP.